

# Joseph Natarelli

## ASSURANCE SERVICES



**Joseph Natarelli, CPA\***  
Construction Services Leader

Joseph Natarelli is the national Construction Industry Group leader as well as the Firm's office managing partner in New Haven. In addition, he is a member of the Marcum Management Committee. Mr. Natarelli has more than 30 years of experience with international accounting and consulting firms. He frequently serves as the lead audit engagement partner for a variety of consulting matters.

Mr. Natarelli is experienced in providing auditing and consulting services related to corporate acquisitions, divestitures, and mergers and refinancing. He is highly trained in the accounting and structuring of these transactions. In addition, he is a valuable resource on various construction projects, offering his expertise on job performance and enhancing profitability as well as expert testimony in claims arbitration and litigation.

Mr. Natarelli frequently speaks on accounting and auditing matters. For nearly a decade, he has served as a technical reviewer for the AICPA's Audit Risk Alert for Real Estate and Construction Industry Developments and the AICPA Audit and Accounting Guide – Construction Contractors. In November of 2012, Mr. Natarelli, with the assistance of Marcum's Chief Economist, Anirban Basu, launched the *Marcum Commercial Construction Index*. He has been interviewed by a number of prestigious media outlets including the Wall Street Journal, Bloomberg, Businessweek and Fox Business.

### Professional & Civic Affiliations

Southern Connecticut State University, Presidential Community Advisory Board, Member  
Construction Industry CPAs/Consultants Association (CICPAC), Member  
Associated Builders and Contractors, Inc., Board of Directors and Membership Committee  
Construction Industry Council of Westchester and Hudson Valley, Inc.  
American Institute of Certified Public Accountants (AICPA) - National Construction Industry Program Conference Committee, Chairman, 2012-2014  
Connecticut Society of Certified Public Accountants (CTCPA) Construction and Real Estate Committee, Chairman  
National Association of Surety Bond Producers (NASBP)  
Associated General Contractors of Connecticut, Treasurer & Secretary, 2013 Service Provider of the Year  
Associated Builders and Contractors of Connecticut  
Start Community Bank, Board of Directors & Chairman of the Audit Committee  
Quinnipiac University, School of Business - Instructor; Advisory Board member;  
Business Leader Hall of Fame, Chairman; Distinguished Alumni Award: 2013, Doctorate of Humane Letters: 2018  
Southern Connecticut State University Foundation, Inc., Board of Directors, 2013  
Easter Seals Goodwill Industries Rehabilitation Center, Inc., Chairman  
Utility Contractors Association of Connecticut, Member

### Articles, Seminars & Presentations

Brace for Impact: How Tariffs on China Could Impact U.S. Construction, *Construction Accounting & Taxation*, July/August 2019  
Construction Accounting Methods for Financial Reporting and Income Tax Reporting, *Construction Executive*, July 2019  
Is Tax Reform Still Delivering Growth? *Construction Accounting & Taxation*, May/June 2019  
Construction Skills Shortfalls: The Situation isn't Improving, *Construction Accounting & Taxation*, March/April 2019  
Silicon Valley Spreads its Wings: Major Campuses Planned for Multiple Cities, *Construction Accounting & Taxation*, January/February 2019  
Déjà vu All Over Again, *Construction Accounting & Taxation*, November/December 2018  
The Likely Impact of Tax Reform on Capital Expenditures: What Tax Reform Can Do For Your Taxes (and the Economy), *Construction Accounting & Taxation*, September/October 2018  
Is National Policymaking Helping or Hurting, *Construction Accounting & Taxation*, July/August 2018  
You're Hired: White House Reaffirms Support for Apprenticeships by Forming New Task Force, *Construction Accounting & Taxation*, May/June 2018  
Materials Prices on the Rise: Recent Increases May Represent Tip of the Iceberg, *Construction Accounting & Taxation*, March/April 2018  
Auditing and Accounting Panel, AICPA Construction and Real Estate Conference, 2015 - 2018  
When will the canaries arrive? The difficulty of predicting the next real estate downturn, *Construction Accounting & Taxation*, January/February 2018  
Apprenticeship Programs in the United States - We Need More, *Construction Accounting & Taxation*, November/December 2017  
Unified Framework for Fixing Our Broken Tax Code, Construction Seminar hosted by Ion Bank (October 2017)  
The Economic Implications of Hurricanes and Other Natural Disasters, *Construction Accounting & Taxation*, September/October 2017  
The Implications of America's EB-5 Program for U.S. Construction, *Construction Accounting & Taxation*, July/August 2017  
Tax Cuts and Construction, *Construction Accounting & Taxation*, May/June 2017  
Maximizing Surety and Banking Credit, Dexter + Chaney User Connect User Conference, April 2017  
Infrastructure-Led Stimulus Package, *Construction Accounting & Taxation*, March/April 2017  
Trump will be Good for Construction in the Near Term; Longer Term is Less Clear, *Construction Accounting and Taxation*, January/February 2017  
Are Millennials Culturally Compatible with Construction? Not Clear That They Are, *Construction Accounting and Taxation*, Nov/Dec 2016

## SUBJECT MATTERS EXPERTISE

Mergers & Acquisitions  
Divestitures  
Refinancing  
Structuring of Transactions  
Audits  
Assurance

## PRACTICE FOCUS

Construction  
Real Estate  
Manufacturing  
Gaming Franchises

## EDUCATION

Bachelor of Science, Accounting  
Quinnipiac University



MARCUMGROUP  
MEMBER

\*Licensed by the State of Connecticut

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**MARCUM**  
ACCOUNTANTS ▲ ADVISORS