

# DENNIS S. PELLECCIA, CPA\*, MBA, MSFP

PARTNER ► TAX & BUSINESS SERVICES

617.807.5110

dennis.pellecchia@marcumllp.com



Dennis S. Pellecchia is a Partner in the Firm's Boston office. He has over 35 years of experience in public accounting providing a wide range of services including accounting, audit, income tax consulting, planning and compliance, and management advice. While Mr. Pellecchia specializes in real estate, he has served companies in a diverse range of industries as well as wealthy families.

Mr. Pellecchia is the leader of the Firm's New England Real Estate Industry Group and his extensive experience in the real estate industry encompasses a full range of sophisticated income tax consulting and planning services to real estate developers, owners and operators with investments in properties such as shopping malls, lifestyle centers, multi-family, mixed-use, industrial, office buildings.

Mr. Pellecchia has spent considerable time in the area of deal and entity structuring with a view toward exit strategy. By modeling "before" and "after tax cash flow" for the full anticipated life of the deal he is able to assist clients to fully understand the business deal and the impact of the complex partnership tax laws and regulations on the partnership, and the partners', allocations of income or loss and "after tax ROI".

Prior to joining the Firm, Mr. Pellecchia was the President, Chairman and CEO of a regional accounting firm in New England.

## Professional & Civic Affiliations

American Institute of Certified Public Accountants (AICPA)  
Massachusetts Society of Certified Public Accountants (MSCPA)  
National Association of Industrial and Office Properties (NAIOP), Gavel Member  
Real Estate Finance Association (REFA)  
Medicine Wheel Productions, Inc., Prior Board of Directors  
Men's Golf Association at Ferncroft Country Club, Board of Directors  
Ferncroft Country Club, Advisory Board  
Albert Risk Management, Prior Advisory Board Member  
Kairos Dance Theatre, Treasurer and Board Member

## Articles & Presentation

Co-authored an article for the Mann Report July 2021  
Deductibility of Payment Made in Redemption of a Recalcitrant Partner's Interest  
Arising in Connection with a Dispute, March-April 2015  
The Real Estate Professional and the 3.8% Tax on Net Investment Income,  
*New England Real Estate Journal* (2013)  
How is the Best way to Structure Joint Ventures?  
*New England Real Estate Journal* (2009)  
Credit Crunch Squeezes Commercial Real Estate,  
*Providence Business News* (2007)  
Identifying Incognito Taxes: Have You Been Paying Too Much?,  
*Banker & Tradesman* (2007)  
Many Incognito Income Taxes Snare Real Estate Investors,  
*Banker & Tradesman* (2003)

\*Licensed by the Commonwealth of Massachusetts

## EXPERTISE

- Income Tax Consulting, Planning & Compliance
- Real Estate & Partnership Taxation
- Deal & Entity Structuring
- Subchapter-S Taxation

## INDUSTRY FOCUS

- Real Estate Developers, Owners and Operators
- Professional Services
- High Net-Worth Individuals

## EDUCATION

- Master of Science, Financial Planning, Cum Laude, Bentley University
- Masters of Business Administration, Concentration in Taxation, Babson College
- Bachelor of Science, Accounting & Finance, Magna Cum Laude, Babson College

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## Awards & Honors

Beta Gamma Scholarship Society, Babson College  
Beta Gamma Sigma Honor Society, Bentley College

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