

# ROB DROVER

VICE PRESIDENT - BUSINESS SOLUTIONS ► MARCUM TECHNOLOGY

215.297.2685

rob.drover@marcumtechnology.com



Rob Drover is vice president of business solutions with Marcum Technology. Based in Philadelphia, Mr. Drover also leads the Firm's National Digital Advisory Practice. This practice offers a wide range of next-generation technical services and solutions, enabling our clients to grow and transform their business, through digital transformation. These solutions include block chain, data analytics, cloud-based ERP, robotic process automation, and related services.

With almost 30 years of experience in accounting & finance, sales and marketing, and information technology, Mr. Drover is proficient in project management, operations support and technology transformation. His industry experience includes over 10 years in the chemical, agricultural and pharmaceutical business units at the DuPont Company. He has delivered both domestic and international engagements in many different industries, including distribution, healthcare, pharmaceuticals, real estate, telecommunications and the public sector.

As a technologist, Mr. Drover specializes in delivering technical solutions to support re-engineering and process improvement initiatives using next-generation artificial intelligence, machine learning and robotic process automation. As a self-taught IT professional, he has extensive experience managing application development, implementing large-scale commercial software installations, working with a wide-range of SQL-based databases and is a certified RPA Solution Architect.

Mr. Drover brings a unique perspective to client engagements with a blend of practical direct sales along with accounting and financial experience combined with a strong background in Information Technology. He has worked with clients ranging in size from small to mid-size private businesses up to multiple engagements with Fortune 200 public companies.

## Articles & Presentations

Business Process Re-engineering - Never Say Die  
Common Sense Ideas to Boost Your Employee's Technology Competency  
Implementing a Continuous Improvement Culture - Harnessing the Power of 11

## PRACTICE FOCUS

- Business Process Outsourcing
- Custom System Development
- ERP & CRM Implementation
- Financial Information Technology Management
- IT Production Support
- Package System Selection
- Platform as a Service
- Procurement
- Robotic Process Automation
- Software as a Service
- Workflow Design & Development

## INDUSTRY FOCUS

- Agriculture
- Biotechnology
- Financial Services
- Healthcare & Pharmaceuticals
- Public Sector
- Real Estate
- Specialty Chemicals
- Telecommunications
- Higher Education

## EDUCATION

- Masters of Business Administration, York University, Toronto, Canada
- Bachelor of Commerce, Memorial University of Newfoundland

**MARCUM**  
TECHNOLOGY

[marcumllp.com](http://marcumllp.com)